

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE
LENDER RANKING by TOTAL NUMBERS

| 7(a) Loan Guaranties & 504 Debentures as of: | | FY 2015 | | 10/01/2014-8/31/2015 | |
|--|-----|--------------|---|----------------------|----------------------|
| LENDER | # | \$ | | | |
| 1 WELLS FARGO BANK NATL ASSOC | 105 | \$16,794,300 | 76 EAGLEBANK | 1 | \$750,000 |
| 2 SUNTRUST BANK | 53 | \$43,814,500 | 77 REGIONS BANK | 1 | \$695,000 |
| 3 BRANCH BK. & TR CO | 29 | \$4,887,100 | 78 UNITED COMMUNITY BANK | 1 | \$588,000 |
| 4 EVB | 29 | \$4,048,000 | 79 FIRST CAPITAL BANK | 1 | \$403,000 |
| 5 UNION BANK & TRUST | 25 | \$7,119,300 | 80 U.S. BANK NATIONAL ASSOCIATION | 1 | \$370,000 |
| 6 LIVE OAK BANKING COMPANY | 23 | \$26,469,000 | 81 CIVIS BANK | 1 | \$351,000 |
| 7 CELTIC BANK CORPORATION | 22 | \$5,016,800 | 82 CBC NATIONAL BANK | 1 | \$340,200 |
| 8 MANUFACTURERS & TRADERS TR CO | 22 | \$3,094,400 | 83 FIRST COMMUNITY BANK | 1 | \$335,000 |
| 9 YADKIN BANK | 20 | \$16,364,600 | 84 CORNERSTONEBANK | 1 | \$258,500 |
| 10 SONABANK | 20 | \$11,965,900 | 85 FIRST FINANCIAL BANK | 1 | \$254,000 |
| 11 FULTON BANK NATL ASSOC | 14 | \$3,273,000 | 86 CAPITAL BANK NATL ASSOC | 1 | \$250,000 |
| 12 UVA COMMUNITY CREDIT UNION | 10 | \$459,600 | 87 FIRST HOME BANK | 1 | \$250,000 |
| 13 TOWNEBANK | 9 | \$4,570,000 | 88 COMMUNITY REINVESTMENT SMALL B | 1 | \$230,000 |
| 14 FAUQUIER BANK | 9 | \$844,000 | 89 COMMUNITYONE BANK NATL ASSOC | 1 | \$200,000 |
| 15 OLD POINT NATL BK OF PHOEBUS | 8 | \$2,336,800 | 90 MONEY ONE FCU | 1 | \$200,000 |
| 16 TD BANK, NATIONAL ASSOCIATION | 8 | \$1,393,300 | 91 CONESTOGA BANK | 1 | \$157,100 |
| 17 PACIFIC PREMIER BANK | 7 | \$8,407,500 | 92 BANK OF AMERICA NATL ASSOC | 1 | \$150,000 |
| 18 BANCORP BANK | 6 | \$4,114,300 | 93 CITIZENS BANK & TRUST CO. | 1 | \$150,000 |
| 19 VILLAGE BANK | 6 | \$3,832,000 | 94 UTAH COMMUNITY BANK | 1 | \$150,000 |
| 20 STEARNS BK NATL ASSOC | 6 | \$3,469,600 | 95 BANK OF NORTH CAROLINA | 1 | \$140,000 |
| 21 FIDELITY BANK | 6 | \$2,405,500 | 96 ABNB FCU | 1 | \$126,000 |
| 22 PNC BANK, NATIONAL ASSOCIATION | 6 | \$1,395,900 | 97 CITIZENS AND FARMERS BANK | 1 | \$120,000 |
| 23 FARMERS & MERCHANTS BANK | 6 | \$578,000 | 98 BANK OF SOUTHSIDE VIRGINIA | 1 | \$50,000 |
| 24 NEWTEK SMALL BUS. FINANCE INC. | 5 | \$5,974,500 | 99 VIRGINIA NATIONAL BANK | 1 | \$30,000 |
| 25 SPIRIT OF TEXAS BANK, SSB | 5 | \$1,786,600 | 100 VIRGINIA PARTNERS BANK | 1 | \$25,000 |
| 26 CAPITAL ONE NATL ASSOC | 5 | \$1,622,000 | TOTAL 7(a) & 504 LOANS | 597 | \$303,510,700 |
| 27 BUSINESS FINANCE GROUP, INC. | 5 | \$508,500 | TOP LENDERS BY TOTAL NUMBERS (all lenders) | | |
| 28 BAYPORT CREDIT UNION | 5 | \$342,700 | | # | \$ |
| 29 LANGLEY FCU | 5 | \$273,000 | 1. WELLS FARGO BANK NATL ASSOC | 105 | \$16,794,300 |
| 30 COMMONWEALTH BUSINESS BANK | 4 | \$13,680,000 | 2. SUNTRUST BANK | 53 | \$43,814,500 |
| 31 BANK OF GEORGE | 4 | \$8,016,000 | 3. BRANCH BK. & TR CO | 29 | \$4,887,100 |
| 32 BANKUNITED, NATIONAL ASSOCIATI | 4 | \$3,947,400 | 4. EVB | 29 | \$4,048,000 |
| 33 NAVY FCU | 4 | \$1,322,300 | 5. UNION BANK & TRUST | 25 | \$7,119,300 |
| 34 SOUTHERN BANK AND TRUST COMPAN | 4 | \$1,075,000 | | | |
| 35 METRO CITY BANK | 3 | \$6,016,000 | COMMUNITY BANKS (LESS THAN \$500M IN ASSETS) | | |
| 36 CARDINAL BANK | 3 | \$1,321,000 | 1. CELTIC BANK CORPORATION | 22 | \$5,016,800 |
| 37 NORTHWEST FCU | 3 | \$600,000 | 2. BANK OF GEORGE | 4 | \$8,016,000 |
| 38 GOLDEN PACIFIC BANK NATL ASSOC | 3 | \$320,000 | 3. GOLDEN PACIFIC BANK NATL ASSOC | 3 | \$320,000 |
| 39 NEW HORIZON BANK NATL ASSOC | 3 | \$290,000 | 4. NEW HORIZON BANK NATL ASSOC | 3 | \$290,000 |
| 40 FIRST BANK & TRUST COMPANY | 3 | \$164,000 | 5. SURREY BANK & TRUST | 3 | \$150,500 |
| 41 SURREY BANK & TRUST | 3 | \$150,500 | | | |
| 42 NATIONAL BANK OF BLACKSBUR | 3 | \$125,000 | INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) | | |
| 43 NOAH BANK | 2 | \$5,890,000 | 1. EVB | 29 | \$4,048,000 |
| 44 COMMUNITY BANK (Maryland) | 2 | \$5,536,000 | 2. LIVE OAK BANKING COMPANY | 23 | \$26,469,000 |
| 45 FIRST VIRGINIA COMMUNITY BANK | 2 | \$5,000,000 | 3. SONABANK | 20 | \$11,965,900 |
| 46 MONARCH BANK | 2 | \$2,651,000 | 4. FAUQUIER BANK | 9 | \$844,000 |
| 47 ACCESS NATIONAL BANK | 2 | \$2,550,000 | 5. OLD POINT NATL BK OF PHOEBUS | 8 | \$2,336,800 |
| 48 BLUE RIDGE BANK | 2 | \$2,020,000 | | | |
| 49 PARAGON BANK | 2 | \$1,870,000 | MAJOR BANKS (MORE THAN \$3.0B IN ASSETS) | | |
| 50 LORAIN NATIONAL BANK | 2 | \$1,805,000 | 1. WELLS FARGO BANK NATL ASSOC | 105 | \$16,794,300 |
| 51 UNITED BANK | 2 | \$1,616,000 | 2. SUNTRUST BANK | 53 | \$43,814,500 |
| 52 BBCN BANK | 2 | \$1,237,500 | 3. BRANCH BK. & TR CO | 29 | \$4,887,100 |
| 53 CHESAPEAKE BANK | 2 | \$1,071,000 | 4. UNION BANK & TRUST | 25 | \$7,119,300 |
| 54 SANDY SPRING BANK | 2 | \$810,000 | 5. MANUFACTURERS & TRADERS TR CO | 22 | \$3,094,400 |
| 55 FIRST STATE BANK | 2 | \$715,000 | | | |
| 56 HANMI BANK | 2 | \$676,000 | CREDIT UNIONS | | |
| 57 BANK OF HAMPTON ROADS | 2 | \$455,000 | 1. UVA COMMUNITY CREDIT UNION | 10 | \$459,600 |
| 58 OAK VIEW NATIONAL BANK | 2 | \$200,000 | 2. BAYPORT CREDIT UNION | 5 | \$342,700 |
| 59 EAST WEST BANK | 1 | \$3,700,000 | 3. LANGLEY FCU | 5 | \$273,000 |
| 60 TOUCHMARK NATIONAL BANK | 1 | \$3,497,000 | 4. NAVY FCU | 4 | \$1,322,300 |
| 61 SQUARE 1 BANK | 1 | \$3,364,000 | 5. NORTHWEST FCU | 3 | \$600,000 |
| 62 AMERICAN BUSINESS LENDING, INC | 1 | \$3,091,000 | | | |
| 63 WOORI AMERICA BANK | 1 | \$3,000,000 | CERTIFIED DEVELOPMENT COMPANIES (by Numbers) | | |
| 64 WILSHIRE BANK | 1 | \$2,864,000 | 1. BUSINESS FINANCE GROUP, INC. | 28 | \$24,236,000 |
| 65 FARM CREDIT OF THE VIRGINIAS | 1 | \$2,754,000 | 2. TIDEWATER BUS. FINANCING CORP | 20 | \$11,564,000 |
| 66 COUNTY FIRST BANK | 1 | \$2,700,000 | 3. RAPPAHANNOCK ECONOMIC DEVEL CO | 6 | \$4,903,000 |
| 67 ESSEX BANK | 1 | \$2,405,000 | | | |
| 68 HANA SMALL BUS. LENDING INC. | 1 | \$2,372,500 | 504 - FIRST TRUST LENDERS (by Numbers) | | |
| 69 FIRST WESTERN SBLC, INC | 1 | \$2,200,000 | 1. TOWNEBANK | 9 | \$5,750,230 |
| 70 VALLEY BANK | 1 | \$1,338,000 | 2. UNION BANK & TRUST | 9 | \$4,598,984 |
| 71 MACON BANK, INC. | 1 | \$1,306,000 | 3. VILLAGE BANK | 6 | \$4,750,556 |
| 72 BANKWELL BANK | 1 | \$1,150,000 | 4. COMMUNITY BANK (Maryland) | 2 | \$8,923,000 |
| 73 ATLANTIC CAPITAL BANK | 1 | \$1,000,000 | 5. SONABANK | 2 | \$6,293,000 |
| 74 OLD LINE BANK | 1 | \$956,000 | | | |
| 75 LEGENCE BANK | 1 | \$950,000 | | | |